**JOB DESCRIPTION**

**Job Title**: Salesforce B2B Commerce Cloud Specialist / Leader

**Location:** Remote/Anywhere in India

**Job Description:**  
  
The B2B Commerce specialist will be responsible for building a high performing team for B2B Commerce Cloud practice. This role works to interpret client requirements, business processes, and use cases to produce high-level design and lower-level technical specifications for the development team.  The specialist provides guidance and oversight for the development team to ensure that the solution delivered is consistent with development practices and standards.  They are a leader on our project teams, providing oversight and experience, helping to control scope, and estimate additional work.     
  
**Role & Responsibilities:**

* Build high performance team for Salesforce B2B Commerce Cloud practice
* Facilitate business process reviews to identify client requirements and processes.
* Translate client requirements into design, leveraging best practices and minimizing the need for custom development
* Configure Salesforce B2B Commerce Cloud
* Effectively manage all aspects of projects and client communications.
* Deliver Internal training and provide coaching

**Skills & Qualifications:**

* B.E. Computer Science / Software Engineering, or equivalent experience
* 5+ years of Salesforce experience
* 3+ years leading Salesforce Commerce Cloud B2B implementations (CloudCraze or Lightning B2B)
* Experience in documenting technical requirements, architectural diagrams, and technical specifications
* Expert-level client-facing communication and consulting skills
* Experience overseeing and mentoring development teams
* Wide experience with common eCommerce integrations (payment, tax, invoicing, inventory, OMS/ERP, middleware, analytics, internationalization, REST, SOAP, etc.)
* Experience developing in Apex, Lightning Web Components, and Lightning Flows
* Strong background of project estimation and sales support
* Proven ability to successfully juggle multiple projects, deliverables and deadlines at once